

WHAT TO EXPECT WHEN BUYING BEGINNING THE SEARCH



Your home search has officially begun, and I look forward to working with you!
Below, are important items to help you know what to expect as we through the buying process.



First - the Market:



Be prepared, the year is proving to be a **sellers-market**. That means there are many buyers and low inventory. Low inventory can cause properties in certain neighborhoods to receive multiple offers and often homes sell in the first week. I'm not telling you this to be discouraging, but to prepare you for a competitive market situation (which means if something you love comes on the market, you have to be prepared to make an offer). That said, as more inventory comes on the market it may get less competitive.

Second - Be Financially Prepared:



Even before we get out into the market to look at homes, it's critically important that you be prepared to write an offer as soon as the right property comes onto the market. In this highly competitive marketplace, Sellers expect to be given evidence of the Buyer's ability to purchase their home. This is presented in the form of a "Pre-Qualification Letter" issued by your future mortgage lender or, in the case of cash buyers, by your financial institution or investment broker. Let me know if you'd like me to provide you with a list of our local area lenders.

Third - Auto notifications:

You will receive your own personal website from me that will display listings that you may be interested in and that fit your needs.



- On your website are all of the homes that best meets your criteria.
- You should receive email alerts when a new property that meets your criteria comes on the market.
- The email will have your website link with the new property added.

While you are viewing your website, you have some options; you can comment, save, or reject the listings that were added based on the initial search, or you can search for new listings. The site is shared with me so I can see what you like and if you make any comments.



Let me know a time for us to meet. Our initial meeting will be about 20 mins then we can go house hunting. It is always good to be as educated as possible so that you can move through the process with confidence! I have attached a market report and buyer guide for your reference.

I AM EXCITED TO HELP YOU BUY YOUR NEXT HOME!

THANKS AGAIN AND PLEASE DON'T HESITATE TO CONTACT ME FOR ANYTHING.